Each of General Dynamics' four business groups has a Supplier Diversity program that addresses their specific requirements. To learn more about each respective program, please visit the business groups' Supply Chain Management/Supplier Diversity sites and small business contacts listed below. For more information on the major business units in General Dynamics, please visit: www.generaldynamics.com. General Dynamics has an Enterprise Supplier Registration Portal accessible at http://www.generaldynamics.com/SUPPLIERS. Registration information can be found on the back of this postcard.

Aerospace:
http://www.gd.com/business-groups/aerospace/index.cfm
General Dynamics Aerospace group is the world's leading designer, developer, manufacturer and marketer of mid-size and intercontinental business jet aircraft and a major provider of maintenance and refurbishment services for a wide variety of business jets.

Gulfstream Aerospace Corporation
www.gulfstream.com
Marshall Tuck
small.business@gulfstream.com

Combat Systems:
http://www.gd.com/business-groups/combat-systems/index.cfm
General Dynamics Combat Systems is a global preferred supplier of land and amphibious combat system development, production and support. Its product line includes a full spectrum of armored vehicles, light wheeled reconnaissance vehicles, suspensions, engines, transmissions, guns and ammunition handling systems, turret and turret drive systems and reactive armor and ordnance.

Land Systems
www.gdls.com
Jeanne Schabath
sb@gdls.com

Ordnance & Tactical Systems
www.gd-ots.com
Larry Clegg, Amy Gimblet
STP-SmallBusiness@gd-ots.com

Information Systems and Technology:
http://www.gd.com/business-groups/information-systems-and-technology/index.cfm
The Information Systems and Technology group provides solutions that support a wide range of networked communications, cyber security, and information-sharing and enterprise technology needs.

Mission Systems
www.gdmissionsystems.com
Lynn Simmons
smallbusiness@gd-ms.com

Information Technology
www.gdit.com
Ludmilla Parnell
smallbusiness@gdit.com

Marine Systems:
http://www.gd.com/business-groups/marine-systems/index.cfm
General Dynamics Marine Systems has the broadest range of integration, design, engineering and production skills in naval shipbuilding. Marine Systems is the U.S. Navy's leading supplier of combat vessels, including nuclear submarines, surface combatants and auxiliary ships. It also owns, operates and manages vessels for the U.S. military as well as for commercial operators, and builds vessels for select commercial customers.

Bath Iron Works
www.gdbiw.com
Joey E. Theriault
biwsblo@gdbiw.com

Electric Boat
www.gdeb.com
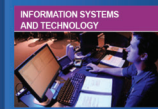Jea Hur
sblo@gdeb.com

National Steel & Shipbuilding Company
www.nassco.com
Richard Scott
sblo@nassco.com

GENERAL DYNAMICS
A Prime of Choice and a Value-added Teaming Partner

| AEROSPACE | COMBAT SYSTEMS | INFORMATION SYSTEMS AND TECHNOLOGY | MARINE SYSTEMS |

General Dynamics is dedicated to providing products, services and customer support of the highest quality in the respective market segments we serve. We are committed to fully meeting the needs and expectations of our customers. These results are predicated on the strength and dedicated efforts of our employees, our subcontractors and our supplier base, in providing high quality products and services, on time, at a competitive price.

General Dynamics' Supply Chain Management and Supplier Diversity Programs

Each of General Dynamics' four business groups has a Supplier Diversity program that addresses their specific requirements. To learn more about each respective program, please visit the business groups' Supply Chain Management/Supplier Diversity sites and small business contacts listed on the back of this postcard.

To register as a potential General Dynamics Supplier, visit www.generaldynamics.com and follow these instructions below:

❶ Select **SUPPLIERS** on the top navigation panel, ❷ Proceed to **Become a Supplier**, ❸ Click on link to **Become a Supplier**

New Users: Select **Create an Account** and accept the Terms of Use prior to starting the registration.

Previous Users: If you have registered previously, your username will be your email address.

Registration	Must Do	Checklist
Required Elements	• Complete required elements	• Did you complete items highlighted in yellow and marked with an asterisk *?
General Information	• Include website address and last three (3) year revenues (required to determine company size)	• Did you include revenues for the last three (3) years? • Did you include company website URL in Website field?
Capabilities and Classifications	• Complete as thoroughly as possible • Include **unique** and **descriptive key words** and specific **customer** areas in Free Text Fields, i.e., DoD-STRATCOM or Navy-NAVSEA • Select from the drop-down menu of NAICS codes, commodities, services and customers. • Complete product/service description	• Have you selected customers, commodities and services from the menu selection? • Have you added details in the free text fields, called "Additional Details" located after the Customers and Services selections (both 200 characters allowed). • Have you added a Complete Product or Service description? (2000 characters allowed with strong descriptive and unique keywords that allows us to find your profile in a search. Focus on government customers.)
Documents	• Upload capabilities briefings or line cards • Document title should contain no more than 50 characters. Special characters not allowed • Insurance is NOT required to complete registration.	• Provide General Dynamics managers with additional supporting information about your company (many websites are blocked to us) • Did you UPLOAD your capabilities information or line card? You may upload more than one document.